

# M E E T M O N A T<sup>®</sup>

We Are Modern Nature™



## We Build Beautiful Lives

Our culture is extremely important to us, and our philosophy is simple: We are successful when we help others succeed. We are happy when we make others happy. We live and help others live with health, purpose and joy.

### #10

#### Our Product Promise

- ✓ We only use safe, clinically tested ingredients.
- ✓ We use safe fragrances.
- ✓ We are vegan and animal friendly.
- ✓ We use safe colourants.



### #9

#### We are Family

- ✓ Founded in 2014 by Luis and Ray Urdaneta
- ✓ Driven by the entrepreneurial spirit of like-minded business owners
- ✓ Fostering a culture of teamwork and collaboration

### #8

#### Our Own Distribution and Manufacturing

- ✓ Manufactured in the United States
- ✓ Distribution centres in the United States, Canada, Europe and Australia
- ✓ MONAT is able to bypass the typical retail chain model, which includes a manufacturer, wholesaler, salesforce and retailer. This allows us to **offer amazing products and value for our customers**, which provides the opportunity for Market Partners to earn additional income.

### #7

#### Scientific Advisory Board

- ✓ Dermatologically and ophthalmologically tested
- ✓ Developed in-house by experts and backed by our Scientific Advisory Board, a panel of specialists who confirm all science, clinicals, and formulations
- ✓ Groundbreaking technology and naturally based formulas that produce real results

# #6

## Celebrated Worldwide

- ✓ Winner of 40+ business and product awards from around the world
- ✓ Featured in some of the world's leading publications:

Forbes VOGUE CTV ELLE COSMOPOLITAN

# #5

## Incredible VIP Customer Programme

- ✓ Shipped products to more than 1 million VIPs in the USA, Canada, and Europe in fewer than 6 years
- ✓ VIP Customer Program Perks include:



# #4

## The Opportunity

- ✓ Consumable product in the booming haircare and skincare industries
- ✓ Lucrative compensation plan
- ✓ Earned incentive trips and events
- ✓ Modern, ecommerce platform - you can run your business from your phone!
- ✓ Friendships and personal development opportunities

# #3



- ✓ MONAT Gratitude programmes have invested more than \$7 million during the past five years in the communities where we live, work and play.
- ✓ Giving back in the spirit of gratitude is an integral part of our culture and part of every corporate event we organise.
- ✓ Pillars of Gratitude: Youth, Education and Families

# #2

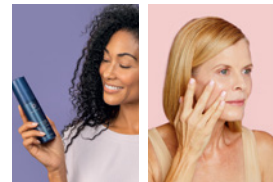
## Global and Growing

- ✓ Currently operating in the United States, Canada, United Kingdom, Ireland, Poland, Spain, Lithuania and Australia
- ✓ Market Partners are free to build their businesses in all the countries where we currently operate.
- ✓ Our global expansion will continue into the future!

# #1

## Premium Haircare and Skincare

- ✓ Committed to naturally based, safe products that deliver real results



HAIRCARE SKINCARE

## Ways to Join

### Retail Customer

- ✓ 30-Day Money Back Guarantee\*
- ✓ Purchase +™ Discount: The more you spend, the more you save!

### VIP Customer

- ✓ 30-Day Money Back Guarantee\*
- ✓ Purchase +™ Discount: The more you spend, the more you save!
- ✓ Flexship Program Enrolment: (3) Flexship orders (1 enrolment order + 2 recurring Flexship orders) of \$130 AUD required in a lifetime.
- ✓ Each Flexship order can be customised and shipped every 30 days or 60 days.
- ✓ 15% off all MONAT products
- ✓ Free shipping on qualified orders
- ✓ Free Only For You product (valued at \$40 AUD) in each qualifying Flexship order\*!
- ✓ A Birthday Treat
- ✓ Access to exclusive money-saving Flash Sales and promotions

### Market Partner

- ✓ 30-Day Money Back Guarantee\*
- ✓ Purchase +™ Discount: The more you spend, the more you save!
- ✓ Earn 30-40% commissions on retail sales
- ✓ Earn 15-25% commissions on VIP sales
- ✓ Personal and professional development
- ✓ Opportunity to be rewarded with trips & recognition
- ✓ MONAT Motor Club: You could earn a monthly car allowance for a white Jaguar or Range Rover!

\*Please note that our 30-Day Money Back Guarantee is in addition to the rights and remedies available under the Australian Consumer Law when a product does not comply with consumer guarantee.

Market Partner earnings will vary significantly, and no income is promised or guaranteed. Earnings depend on numerous factors including leadership experience, your skills and expertise, the quality and depth of your sales organisation and individual effort.

MONAT Global makes no guarantee of financial success and you may lose money. Success with MONAT Global results only from successful sales efforts, which require hard work, diligence, skill, persistence, competence, and leadership. Your success will depend upon how well you exercise these qualities.