



# WELCOME TO CHESSWORK FINANCE

Welcome to Chesswork Finance, your trusted partner in achieving your financial goals. We offer a comprehensive range of financial solutions tailored to your needs. Whether you're a first-time homebuyer, property investor, business owner, or in need of car loans, personal loans, equipment finance, and more, our dedicated team is here to guide you every step of the way.

At Chesswork Finance, we understand that each individual's financial journey is unique. We provide a personalized approach to ensure that our solutions align with your specific circumstances and aspirations. With our extensive industry knowledge and expertise, we strive to deliver outstanding results and help you make informed financial decisions.

Choose Chesswork Finance for a reliable and diverse range of finance options. Contact us today to explore our comprehensive services and let us assist you in unlocking your full financial potential.



### FIRST HOME BUYER FINANCE

At Chesswork Finance, we understand that buying your first home can be a daunting experience. That's why our team of experts is dedicated to helping you navigate the complex world of home financing.

We offer a range of first home buyer finance options, including low deposit and guarantor loans and help you understand the various government incentives available to you all to help make your dream of home ownership a reality.

#### **PRE-APPROVALS**

Are you in the market for a new home or investment property? Obtaining a pre-approval can give you a clear picture of your borrowing capacity and help you make informed decisions.

We offer pre-approval services to help you navigate the property market with confidence.

#### **KEYSTART**

Chesswork Finance can help you with Keystart loans, which is a Western Australian government initiative to help lower income earners enter the property market.

Keystart offers a range of home loans with lower deposit requirements with no Lenders Mortgage Insurance (LMI), and we can assist you in navigating the application process.

#### REFINANCE

Refinancing your home loan can be a great way to save money and take advantage of better interest rates. We can help you find the right refinancing option for your unique situation.

Our team of experts will work with you to determine your financial goals and provide tailored solutions to meet your needs.

# **DEBT CONSOLIDATION**

If you're struggling with multiple debts, consolidating them into one loan can simplify your finances and reduce your overall interest payments and save you thousands of dollar in interest.

Our team at Chesswork Finance can help you consolidate your debts into one manageable loan. We offer a range of debt consolidation options to help you get back on track and achieve financial freedom.



# **CONSTRUCTION LOANS**

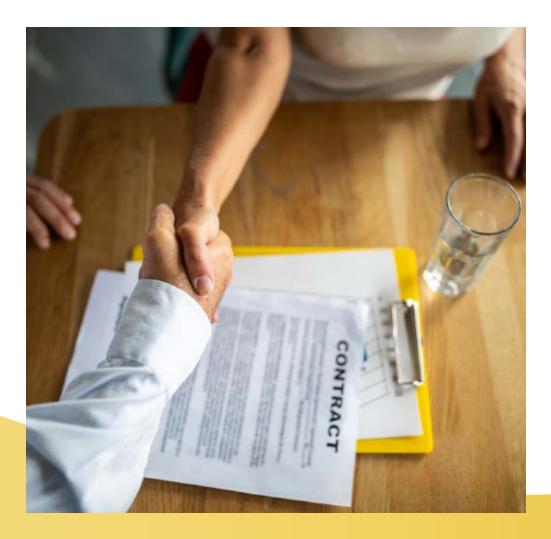
Are you planning to build your dream home? Our team can help you obtain financing for your construction project.

We have experience in providing construction loans to a range of clients, from firsttime builders to experienced developers. Let us help you turn your dream into a reality.

### BUDGETING

Effective budgeting is key to achieving your financial goals. We offer budgeting advice and tools to help you manage your finances and achieve your financial objectives.

Our team of experts can work with you to create a personalized budgeting plan that aligns with your financial goals.



# **INVESTOR FINANCE**

Are you considering investing in property but unsure of how to finance your investment? Our team at has extensive experience in providing financing solutions for property investors.

We can help you navigate the intricacies of investment financing and find a solution that meets your specific needs.

### **COMMERCIAL FINANCE**

Are you looking to grow your business or invest in commercial property? Let us provide you with a range of commercial finance options to help you achieve your goals.

We offer tailored solutions to meet the unique needs of your business that cover multiple asset classes under varied lending structures including lease doc loans, SMSF loans and lines of credit.

#### **CAR LOANS**

We can offer competitive car loan options to help you purchase your next vehicle.

Our team of experts can work with you to find a car loan that meets your specific needs and financial situation. Let us help you get behind the wheel of your next car.

#### **ASSET & EQUIPMENT FINANCE**

We understand that acquiring assets and equipment is essential to the success of many businesses.

We offer a range of asset and equipment finance options to help you acquire the tools you need to grow your business. Let us help you achieve your business objectives.

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#### **PERSONAL LOANS**

Sometimes life throws unexpected expenses our way. Help with obtaining a personal loan to cover those unexpected costs at rapid speed can really assist you in the time of need.

Personal loans can also be a fantastic solution to having access to cash for renovations, debt consolidation to cover medical expenses among many other reasons. We offer a range of personal loan options to suit your specific needs and financial situation.

#### **LOW-DOC LOANS**

If you're self-employed or have limited documentation, obtaining traditional financing can be challenging.

Low-Doc loans help you obtain financing without the strict requirements of traditional lenders until you have your documentation needed to refinance. Let us help you achieve your financial goals, even if you have limited documentation.









## **SMSF LOANS**

If you're interested in purchasing an investment property through your self-managed super fund (SMSF), Chesswork Finance can help.

They have extensive experience in SMSF loans along with the comprehensive understanding of selfmanaged super fund trusts and bare trusts and can provide expert guidance to help you achieve your investment goals.

# **BUSINESS LOANS**

We offer a range of business loans to help small and medium-sized businesses grow and expand.

Their team can help you secure the funding you need, whether it's for working capital, equipment purchases, or business acquisitions.

## **PRIVATE LENDING**

In addition to traditional lending options, we can source private lending solutions when your situation is outside the box. Private lending can be a useful option for borrowers who may not qualify for traditional loans, or who need funding quickly.

Let us help connect you with private lenders who can provide customized solutions to meet your specific needs.

#### BIO

Alex Anderson is a highly experienced professional in the Finance and Real Estate industry, with a wealth of knowledge spanning over a decade. As a licensed Real Estate Agent, Mortgage Broker, and holder of a Diploma in Financial Planning, he possesses comprehensive expertise in these domains. Relocating from his hometown in Melbourne, Alex took a significant leap in 2016 when he founded Chesswork Group, embarking on an extraordinary journey that has gone from strength to strength.

Under Alex's leadership, Chesswork Group strategically expanded, and its Mortgage Broking division, Chesswork Finance, flourished into a thriving team. Alex's commitment to excellence enabled him to build a substantial and loyal client base, with most of his clientele coming through word-of-mouth referrals and returning customers. As the business continued to prosper, the team of brokers and sales representatives, hailing from diverse backgrounds, also grew. This dedicated team brings unique perspectives and experiences to the table, enhancing the services Chesswork Group offers.

In 2021, Alex took another significant step towards his vision by launching Chesswork Property, a boutique Real Estate Agency servicing the greater region the city of Perth. This exciting new venture further solidifies his commitment to creating a comprehensive one-stop shop for all things related to property and finance. By integrating his extensive knowledge in both realms, Alex aims to provide a seamless and holistic experience for his clients.

At Chesswork Group, the culture is deeply rooted in recognizing that each client is an individual with unique needs and objectives. The key to their success lies in listening attentively to their clients, understanding their requirements, and tailoring personalized solutions. This client-centric approach sets them apart and has contributed significantly to their reputation in the industry.

Alex's has been driven by the pursuit of his vision since the inception of the business —to create a comprehensive destination for all property and finance needs. By merging his expertise in these domains, he aspires to provide a seamless and all-encompassing experience for his clientele.

#### **ALEX ANDERSON**

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- Debt Consolidation
- Construction Loans
- Budgeting
- Car Loans
- Commercial Finance
- Asset & Equipment Finance
- Personal Loans
- Low-Doc Loans
- Pre-Approvals
- Keystart
- SMSF Loans
- Business Loans
- Private Lending

# CHESSWORK PROPERTY

- Sales Appraisals
- Rental Appraisals
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- Residential Property Management
- Commercial Property Management
- SMSF Properties
- Developments
- Off The Plan Properties
- Apartments
- Townhouses
- House & Land Packages
- Dual Key Properties
- Duplexes
- NDIS Properties
- Wealth Building







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# WELCOME TO CHESSWORK PROPERTY

Welcome to Chesswork Property, your boutique real estate agency offering a personalized approach to meet all your property needs. We specialise in real estate valuation, rental appraisals, property sales, and rental management.

As a nimble agency, we pride ourselves on delivering a tailored experience that caters to your unique requirements. Our expert team ensures accurate property valuations and rental appraisals, helping homeowners and landlords make informed decisions.

When it comes to property sales, we go above and beyond to maximize returns for our clients. Our quality marketing strategies ensure your property receives optimal exposure, attracting potential buyers and securing the best possible return on your investment.

For landlords, our rental management services provide peace of mind. We handle tenant screening, rent collection, and property maintenance, ensuring your investment is well-managed and profitable.

Choose Chesswork Property for a personalized, results-driven approach. Experience our services today and let us help you achieve success in the real estate market.



# SALES APPRAISALS

If you're looking to sell your property, it's important to have a realistic and accurate understanding of its market value.

At Chesswork Property, we can provide sales appraisals that take into account the current market conditions, recent sales data, and other relevant factors. Our team of experts will work with you to determine the best selling price for your property, ensuring you get the most out of your investment.

#### **RENTAL APPRAISALS**

Renting out a property can be a great way to generate income, but it's essential to know how much rent you can realistically expect to receive.

Our team can provide rental appraisals that take into account factors such as location, property features, and current rental demand. We'll work with you to determine the best rental price for your property, ensuring you receive a fair return on your investment.

#### **RESIDENTIAL PROPERTY SALES**

Buying or selling a home can be a complex process, but our team can make it simple and stress-free. We specialize in residential property sales and have a wealth of experience helping clients buy and sell properties of all types.

From initial consultations to contract negotiations and settlement, we'll be there every step of the way to ensure a smooth and successful transaction.

# **COMMERCIAL PROPERTY SALES**

In addition to residential properties, we can assist in commercial property sales. Whether you're looking to sell an office building, retail space, or industrial property, our team can provide expert guidance and support.

We'll help you navigate the complexities of the commercial property market and ensure you achieve the best price for your property.

### **RESIDENTIAL PROPERTY MANAGEMENT**

If you own a residential property but don't have the time or expertise to manage it yourself, our team can help. We offer professional residential property management services that include tenant selection, rent collection, maintenance, and more.

We also have a unique online rental portal where all transactions can be accessed with the touch of a button that provides greater transparency for both the owner and the renter. With our help, you can enjoy the benefits of owning a rental property without the stress and hassle of managing it yourself.



# **COMMERCIAL PROPERTY MANAGEMENT**

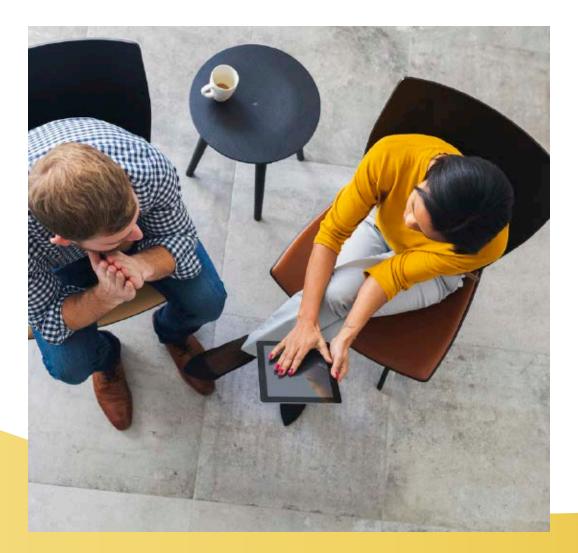
Managing a commercial property can be even more challenging than managing a residential property, but our team has the knowledge and experience to handle it.

We offer comprehensive commercial property management services that include lease negotiation, tenant relations, maintenance, and more. Let us take care of the details so you can focus on your business.

## **SMSF PROPERTIES**

Self-managed super funds (SMSFs) are becoming an increasingly popular way to invest in property. Our team has extensive experience helping clients navigate the SMSF property market and can provide expert guidance on property selection, financing, and more.

Let us help you make the most of your SMSF investments.



## **DEVELOPMENTS**

If you're looking to develop a property, our team can provide comprehensive development services that cover everything from site selection to project management.

We'll work with you to understand your vision and create a development plan that meets your needs and budget.

## **OFF THE PLAN PROPERTIES**

Off-the-plan properties can be an attractive option for investors and homebuyers, but they also come with their own set of challenges. Our team can help you navigate the off-the-plan property market and ensure you make an informed decision.

We'll help you understand the risks and benefits of buying off the plan and guide you through the entire process.

#### **APARTMENTS**

Whether you're looking to buy or sell an apartment, our team can provide expert guidance and support.

We specialize in all types of apartments, both established and off the plan from studio units to luxury penthouses for owner occupiers and investors alike, and can help you find the right property or buyer for your needs.

#### **TOWNHOUSES**

Chesswork Property can help you find your ideal townhouse, whether you're a first homebuyer, investor or downsizer.

We have access to a wide range of properties in various locations, so you can find one that suits your lifestyle and budget.

## HOUSE & LAND PACKAGES

Our team can help you navigate the process of purchasing a house and land package. We work with a range of developers across Australia to provide you with options that meet your needs and budget.

We can also assist with finance and settlement processes to make the experience as smooth as possible.

## **DUAL KEY PROPERTIES**

Dual key properties offer great flexibility and can be used for a variety of purposes, such as accommodating extended family, renting out one part of the property, or using it as a home office. They also represent a higher yield investment than standard homes.

Our team can help you find the right dual key property that can add value to your investment portfolio.

#### **DUPLEXES**

Chesswork Property has access to a range of duplex properties that offer great investment opportunities. Duplexes can be a great vehicle for generating capital growth especially once subdivided. They can also achieve much higher rate of rental return then classic house and land packages.

We can help you find a duplex from multiple location around Australia that fits your budget and investment goals.







#### NDIS PROPERTIES

If you are looking for a property to achieve significant rental returns that are funded by a growing government program, then NDIS properties could be a fantastic option for you.

Our team can help you find an NDIS-approved property that will increase your cash investment property portfolio cash flow immensely.

# WEALTH BUILDING

Chesswork Property can help you build wealth through property investment. Our team can provide you with advice on investment strategies and can help you find properties that fit your investment goals.

We can also provide ongoing support and advice to help you maximize your returns and minimize your risks.

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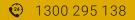
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