# Ms Morning

That Keeps Up With Your Fast-Paced Life.



# Our Story

Ms Morning was founded with a deeply personal mission: to support and empower modern women in their fast-paced lives. Inspired by my mother, who endured domestic violence and struggled without respect and dignity, I created Ms Morning to stand as a steadfast support for women. Our brand reminds women that they can illuminate their paths with optimism and resilience. We are dedicated to providing high-quality skincare and personal care products that cater to the needs of busy women, helping them feel confident and cared for every day.

# Market Need

Modern women face numerous challenges in their fast-paced lives, especially when it comes to skincare and personal care. Balancing work, family, and personal time often leaves little room for self-care, leading to common issues such as:

- **Time Constraints**: Busy schedules make it difficult to maintain a consistent skincare routine.
- Stress and Fatigue: High levels of stress and lack of sleep can result in skin problems like dullness, breakouts, and premature aging.
- Environmental Exposure: Daily exposure to pollution and UV rays can damage the skin, causing long-term health concerns.





75% of women report experiencing moderate to high levels of stress, which impacts their daily routines, including skincare. (Survey by American Psychological Association)



68% of women feel their skin shows signs of fatigue and stress, such as dryness and lack of radiance. (Published in International Journal of Cosmetic Science)



90% of the world's population, contributing to various skin issues among urban women. (World Health Organization)

Our Solution



## Unique Selling Points Across the Product Line

- <u>Safe and Gentle Ingredients</u>: Each product in our line is formulated with safe and gentle ingredients, providing peace of mind for our customers.
- <u>Simplified Skincare Routine</u>: Our innovative formulations allow for an easy and quick skincare routine, enabling women to care for their skin and get ready swiftly without needing multiple products.
- <u>Organic Waterless Formulas</u>: Our products are crafted with organic, waterless formulas to ensure potency and sustainability, reducing the need for preservatives and enhancing ingredient effectiveness.
- <u>Botanical Extracts</u>: Infused with natural plant extracts, our products harness the power of nature to provide effective skincare solutions.
- <u>Natural Plant Fragrances</u>: We use natural plant-based fragrances, ensuring a pleasant and calming experience without synthetic chemicals.
- <u>Innovative Technology</u>: Utilizing advanced technologies such as oilin-water encapsulation, our products deliver enhanced hydration and ingredient stability for superior results.

# Dawn Break Moi-starter™

Anti-aging Serum, Hydration Moisturizer, Make Primer in One

In only ONE step, create 4 times longer hydration and a healthy glow complexion.



# Dawn Break Moi-starter™

#### **All-In-One Product**

This revolutionary 3-in-1 formula that delivers instant plumpness and four times longer hydration with advanced oil-in-water technology. Its unique collagen capsules ensure direct, effective, and fresh collagen delivery to your skin. Experience ultimate hydration and youthful radiance with every application.

- **✓**Instant plump and glow your skin.
- **√**Four-times longer hydration
- **✓**Makeup sits longer on top
- **✓**Good For Sensitive Skin
- **√**Get ready in less than 1 minutes



**Instant Plump** 

Makeup Free Glow



	Ms Morning	Bobbi Brown	Chalotte Tilbury
	Dawn Break Moi-starter	VITAMIN ENRICHED FACE BASE	CHARLOTTE'S MAGIC CREAM
	DAWN BREAK MOISTOTEF  Ms Morning	BOBBI BROWN	CHARLOTTE'S MAGGIC CREAM— Notes Transactions received and  Great received a new productions.
Size	45g	50ml	50ml
Consumption	4 months daily use	1 months daily use	2 months daily use
Sensitive Skin Friendly		$\times$	$\times$
Long-lasting Hydration	> 4 hours	1 hour	1 hour
Innovative Collagen Delivery System	$\bigcirc$	$\otimes$	$\otimes$
Caused skin to break out	$\otimes$		
Multi-purpose Product		$\overline{\times}$	$\times$
Texture	Lightweighted	Rich Cream	Rich Cream
Instant Smoothing Results	$\bigcirc$	$\overline{\times}$	$\otimes$
Charity Angle – Against Domestic Violence	$\bigcirc$	$\overline{\times}$	$\bigcirc$
Demo = 30% Conversion Rate	$\bigcirc$	$\otimes$	$\times$
RRP	\$67	\$100	\$149



# Morning Dew Hydration & Plumping Hyaluronic Serum

## **Best Hydration Serum**

By combining these powerful ingredients in a waterless base, Morning Dew Hydration & Plumping Hyaluronic Serum offers superior hydration, 2 times deeper penetration, and enhanced skin health. It's designed to provide lasting results, making your skin look radiant, youthful, and refreshed.

- High Concentration of Active Ingredients
- Four Types of Hyaluronic Acid
- Even skin tone and reduce pigmentation
- Preservative-Free and Safe









	Ms Morning	Dr Barbara Strum	Go-To
	Morning Dew Hydration Serum	Hyaluronic Serum	Much Plumper Skin
Long and short chain hyaluronic acid		$\bigcirc$	$\otimes$
Natural Hyaluronic Acid		$\otimes$	$\otimes$
2 Time Deep Penetration			$\times$
Waterless Fomula		$\otimes$	$\overline{\times}$
Antioxident Ingredients		$\otimes$	
Organic	$\bigcirc$	$\otimes$	$\otimes$
Long Lasting Hydration Results			$\otimes$
Charity Angle – Against Domestic Viole	ence	$\otimes$	$\times$
Demo = 50% Conversion Rate	$\bigcirc$	$\otimes$	$\otimes$
RRP	\$68	\$516	\$48



Feel like a serum, but is a oil.

Extremely Light and Thin





# **Get Ready**Antioxidant & Brightening Bi-Phase Face Oil

#### **Innovative Bi-Phase Texture**

It's designed to protect and prep your skin, offering a luminous base for makeup or a natural glow for no-makeup days. The unique bi-phase technology ensures that the active ingredients penetrate the skin more effectively, providing immediate and lasting benefits.

- Brightening and Even Skin Tone
- Reducing signs of premature aging
- Improving its overall health and elasticity by 35%
- Give Skin A Natural GLow









	Ms Morning	Biossence	Drunk Elephant
Mt. Morris Get Bad Seed Seed Seed Seed Seed Seed Seed Se	Get Ready Antioxidant Brighten Bi-Phase Face Oil	Squalane + Vitamin C Rose Oi	Pure Marula Oil
Size	30ml	30ml	30ml
Bi-Phase Texture	$\bigcirc$	$\otimes$	$\otimes$
Antioxidant	$\bigcirc$		$\otimes$
Organic Fomula	$\bigcirc$	$\otimes$	$\otimes$
Multi-purpose Product	$\bigcirc$	$\otimes$	$\otimes$
Caused skin to break out	$\otimes$	$\bigcirc$	$\bigcirc$
Texture	Lightweighted	Rich Cream	Rich Cream
Instant Brightening Results	$\bigcirc$	$\bigcirc$	$\otimes$
Charity Angle – Against Domestic Violence	$\bigcirc$	$\otimes$	$\otimes$
Demo = 30% Conversion Rate	$\bigcirc$	$\otimes$	$\otimes$
RRP	\$70	\$133	\$120

# Me Moment

Hygienic & Fragrant Intimate Mist

#### **Ultimate Freshness On-the-Go**

Designed for modern women, this mist offers instant freshness and hygiene wherever you are. Simply spray for a quick refresh after using public restrooms, post-workout, or anytime you need it.

- Refreshing Natural Fragrance
- Antibacterial Properties
- Quick and Convenient
- Sleek and Luxury Package



	Ms Morning	DeoDoc	Barely
	Me Moment Intimate Mist	Intimate Deospray - Fresh Coconut	Do Not Disturb After Intimate Hygiene Spray  Donot disturb. When the state of the s
Size	10ml	50ml	125ml
Innovative Packaging	$\bigcirc$	$\otimes$	$\otimes$
Anti-bacterial Properties	$\bigcirc$	$\otimes$	$\otimes$
Organic Fomula	$\bigcirc$	$\otimes$	$\otimes$
Multi-purpose Product	$\bigcirc$	$\otimes$	$\otimes$
Plant-basd Scent	$\bigcirc$	$\otimes$	$\otimes$
Waterless fomula	$\bigcirc$	$\otimes$	$\otimes$
Charity Angle – Against Domestic Violence	$\bigcirc$	$\otimes$	$\otimes$
Demo = 50% Conversion Rate	$\bigcirc$	$\otimes$	$\otimes$
RRP	\$43	\$42	\$13

# Me Moment

**Intimate Care Oil** 

# A Blended Organic Natural Oils

It provides comprehensive care for the intimate area. It hydrates, soothes, and protects, ensuring you feel comfortable and confident every day.

- Maximum moisture retention
- Antibacterial and antifungal protection
- Anti-inflammatory benefits
- A soothing aroma



	Ms Morning	Waphyto	DeoDoc
	Me Moment Intimate Care Oil	Intimate Oil	Intimate Oil
	Mar Morrating  Mat Morratin  Tentional durin  Tentional during	Waphyto  Indian Cl  Mid 188s	INTIPATE CALHING OIL  MINISTER COMMINISTRATION BECK THE TIPE OF TH
Size	30ml	30ml	30ml
Pure Natural Oil		$\otimes$	$\otimes$
Anti-bacterial Properties	$\bigcirc$	$\otimes$	$\times$
Organic Fomula		$\times$	$\bigcirc$
Multi-purpose Product		$\overline{\times}$	$\otimes$
Plant-basd Scent		$\otimes$	$\otimes$
Waterless fomula		$\otimes$	$(\times)$
Charity Angle – Against Domestic Violence	e 🕢	$\otimes$	$\otimes$
Demo = 50% Conversion Rate		$\overline{\times}$	$\times$
RRP	\$80	\$120	\$45

# **Current Range**





#### Dawn Break Moi-starter™

Usage: Apply every morning for all-day hydration and anti-aging benefits.



# Morning Dew Hydration & Plumping Hyaluronic Serum

Usage: Apply after cleansing and before moisturizing for an extra hydration boost.



# Get Ready Antioxidant & Brightening Bi-Phase Face Oil

Usage: Shake well and apply before makeup for a radiant base.

# Intimate Care Line



# Me Moment Hygienic & Fragrant Intimate Mist

Usage: Carry for quick, refreshing hygiene after using public restrooms or during travel.



Me Moment Intimate Care Oil:

Usage: Apply as needed for hydration and comfort.

# New Product To Launch



#### First Date Glazing Milky Toner

Usage: Apply after cleansing for a radiant, hydrated complexion.



Out-Of-Office Deep Purify Makeup Remover

Usage: Use at the end of the day to remove makeup and impurities.



**Spa-Like Soothing Cleanser** 

Usage: Use morning and night for a soothing cleanse.

#### **BUSINESS BENEFITS**

## DRIVE REVENUE, INCREASE PROFITABILITY

1-IN-3 WHO TRY, WHO BUY,

#### **CREATE HIGHER SALES WITH STORE DEMONSTRATIONS**

- Significantly increase impulse sales
- Superior service and experience drives customer loyalty
- Increase staff productivity with minimal training required
- \*100 in store demonstration per week 1-in-3 will purchase 50 customer sales x \$67 per sale \$3,350 x 52 weeks per year \*This example is based on Dawn Break Moi-starter™ only.
- = 100
- = 50 customers sales weekly
- = \$3,350 per week
- = \$174,200 per year from one SKU



## **GWP OPTIONS**



High-Fashion
Cosmetic Bag
(Do not come with product )



Gua Sha Tool (Do not come with product )



Headband Towel
(Do not come with product)

# **Marketing Strategy**

# **Social Media Marketing:**

- **Platforms**: Focus on Instagram, Facebook, and TikTok to reach our target audience of modern, busy women.
- Content: Create engaging content such as tutorials, behind-the-scenes videos, customer testimonials, and usergenerated content. Utilize influencers and brand ambassadors to promote our products and share their personal experiences with Ms Morning.
- Advertising: Invest in targeted social media ads to increase brand awareness and drive traffic to our website and online store.



@Soufiasarpeleh
INS:11.1k

@feshkins INS:17.5k @sophiejean.social INS:6k

@G Cribb ITiktok:6k

## **Public Relations (PR):**

**Press Releases**: Distribute press releases to beauty and lifestyle media outlets to announce new product launches, brand milestones, and partnerships.



# **Email Marketing:**

- Newsletter: Send regular newsletters to subscribers featuring product launches, special offers, skincare tips, and company news.
- Personalization: Use customer data to personalize emails and offer product recommendations based on purchase history and preferences.
- **Automation**: Implement automated email campaigns for abandoned carts, welcome sequences for new subscribers, and re-engagement campaigns for inactive customers.

## **Paid Advertising:**

- **Social Media Ads**: Use targeted ads on platforms like Instagram, Facebook, and TikTok to reach potential customers based on demographics, interests, and behaviors.
- Google Ads: Invest in Google Ads to capture search traffic for relevant keywords and drive potential customers to our website.

#### **Brand Collaborations:**

- Partnerships: Collaborate with complementary brands and influencers to create co-branded products, giveaways, and exclusive promotions.
- Affiliate Marketing: Develop an affiliate program to incentivize influencers and partners to promote Ms Morning and earn commissions on sales.

#### **Donation Collaborations:**

 Partnerships: Collaborate with Catherine House to help women suffering from Domestic Violence.

## Our Promise

- Products training and support: We provide comprehensive training and ongoing support to ensure you're equipped with the knowledge and tools to sale.
- Streamlined Logistics: We are offering efficient, cost-effective solutions for both local and international shipping.



• 90-day Money-Back Guarantee: If you're unable to sell all our products within 90 days, we'll buy them back from you.

# Thank you

# Contact

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